



City of Durham

Request for Proposal Summary

2014 / 2015

Auto & Home	
Auto & Home	Liberty Mutual - Received
Auto & Home	Met Life - Received
COBRA	
COBRA	Ceridian - Declined to Quote
COBRA	COBRA Guard - Declined to Quote
COBRA	Flores - Declined to Quote
COBRA	P&A Group - Received
COBRA	Trion - Declined to Quote
COBRA	Connect Your Care - Received
Dental	
Dental	BCBSNC - Received
Dental	Metlife - Received
Dental	Cigna - Declined to Quote
Dental	Delta Dental - Received
Dental	Guardian - Declined to Quote
Dental	RSLI - Received
Dental	Aetna - Received
Dental	UHC - Declined to Quote
Dental	Liberty Dental Plan - Declined to Quote
EAP	
EAP	ComPsych - Received
EAP	Duke - Declined to Quote
EAP	Health Advocate - Received
EAP	MHN - Declined to Quote
FSA	
FSA	Ceridian - Declined to Quote
FSA	Chard Snyder - Declined to Quote
FSA	Flores - Declined to Quote
FSA	Laymon Group - Received
FSA	P&A Group - Received
FSA	Health Equity - Received
FSA	Stanley Benefits - Declined to Quote
FSA	Connect Your Care - Received
Health	
Health	BCBSNC - Received
Health	Cigna - Declined to Quote
Health	Aetna - Received
Health	UHC - Declined to Quote
Health	Integra Employer Health - Declined to Quote
HRA	
HRA	Ceridian - Declined to Quote
HRA	Chard Snyder - Declined to Quote
HRA	Flores - Declined to Quote
HRA	Laymon Group - Received
HRA	P&A Group - Received
HRA	Health Equity - Received
HRA	Stanley Benefits - Declined to Quote
HRA	Connect Your Care - Received
Life, LTD, and STD	
Life, LTD, and STD	Aetna - Received
Life, LTD, and STD	Cigna - Declined to Quote

Life, LTD, and STD	Guardian - Received
Life, LTD, and STD	The Hartford - Received
Life, LTD, and STD	Met Life - Declined to Quote
Life, LTD, and STD	Reliance Standard Life - Received
Life, LTD, and STD	Sun Life - Received
Life, LTD, and STD	The Standard - Declined to Quote
Life, LTD, and STD	UHC - Declined to Quote
Life, LTD, and STD	Unum - Received
Life, LTD, and STD	USAbles/BCBSNC - Received
Life, LTD, and STD	Minnesota Life (NC Mutual) - Received Life Proposal Only
Life, LTD, and STD	Liberty Mutual - Declined to Quote
Long Term Care	
Long Term Care	New York Life - Received
Pre-Paid Legal	
Pre-Paid Legal	Hyatt Legal Plans - Received
Pre-Paid Legal	Arag - Received
Pre-Paid Legal	Pre-Paid Legal (Legal Shield) - Declined to Quote
Worksite Benefits	
Worksite Benefits	Aflac - Received
Worksite Benefits	Allstate - Declined to Quote
Worksite Benefits	Colonial Life - Received
Worksite Benefits	Hartford - Received
Worksite Benefits	USAbles - Received
Worksite Benefits	Trans America - Received
Worksite Benefits	Unum - Received
Worksite Benefits	FBMC Benefits Mgt. - Declined to Quote
Worksite Benefits	Loyal America - Declined to Quote
Worksite Benefits	Combined - Declined to Quote
Worksite Benefits	NC Mutual - Declined to Quote
Worksite Benefits	Trust Mark - Declined to Quote
Vision	
Vision	Community Eye Care - Received
Vision	Superior Vision - Received
Vision	UHC Vision - Received
Vision	VSP Vision - Declined to Quote
Vision	BCBSNC - Declined to Quote
Vision	Davis Vision - Received
Vision	Liberty Dental Plan - Declined to Quote
Stop Loss	
Stop Loss	BCBSNC - Received
Stop Loss	RSLI - Received
Stop Loss	Sunlife - Declined to Quote
Stop Loss	Guardian - Declined to Quote
Pharmacy Carve-out	
Pharmacy Carve-out	Health Insurance Solutions Incorporated (HISI) - Received
Pharmacy Carve-out	Millenium Administrators - Received
Pharmacy Carve-out	Maxor Plus - Received
Pharmacy Carve-out	Procare - Received
Pharmacy Carve-out	Rx Benefits - CVS Caremark - Received
Pharmacy Carve-out	Rx Benefits - Catamaran - Received
Pharmacy Carve-out	Rx Benefits - Express Scripts - Received
Total RFPs sent:	
Received:	
Declined:	
89	
51	
38	

City of Durham
Request for Proposal (RFP) Hardcopy Delivery List
January 20, 2015

Auto & Home
Liberty Mutual
Met Life
COBRA
P&A Group
Connect Your Care
Dental
BCBSNC
MetLife
Delta Dental
RSLI
Aetna
EAP
ComPsych
Health Advocate
FSA
Layman Group
P&A Group
Health Equity
Connect Your Care
Health
BCBSNC
Aetna
HRA
Layman Group
P&A Group
Health Equity
Connect Your Care
Life, LTD, and STD
Aetna
Guardian
The Hartford
Reliance Standard Life
Sun Life
Unum
USABLE/BCBSNC
Minnesota Life (NC Mutual)
Long Term Care
(None)

Pre-Paid Legal
Hyatt Legal Plans
Arag
Worksite Benefits
Aflac
Colonial Life
The Hartford
USABLE
Trans America
Unum
Vision
Community Eye Care
Superior Vision
UHC Vision
Davis Vision
Stop Loss
BCBSNC
RSLI
Pharmacy Carve-out
Health Insurance Solutions Incorporated (HISI)
Millennium Administrators
Maxor Plus
Procare
Rx Benefits - CVS Caremark
Rx Benefits - Catamaran
Rx Benefits - Express Scripts